
Fact Sheet

Business Category:	MEDICAL DEVICE IMPORTER AND WHOLESALER
Situated:	Milnerton, Cape Town, South Africa
Warehouse Space:	2000m ²
Management:	Family owned and managed
CEO:	Andre Duchenne, COO Nicolas Duchenne
Staff Compliment:	22
Business Model:	<p>The company philosophy is to import and hold stock of a wide range of good quality well priced medical devices. The goods are sold only to medical companies, not to end users.</p> <p>After Sales service and Manufacturer's Warranty are kept by SA Healthcare.</p>
Brand:	The Hi-Care Brand has been developed as the house brand. SAH provides OEM to some customers on request.
Stock Levels:	SA Healthcare tries to keep 3 months stock on the floor at any time.
Customers:	Medical companies in Southern Africa – predominantly South Africa but into Botswana, Namibia, Zimbabwe and Zambia as well.
Agencies Held:	Rossmax Charder Kind care Welld Contec All test Lagis Cami Rhien Kellymed Headstar Canta Aeonmed